It is now widely supposed in many democracies that the modern political campaign needs to be “data driven” to consolidate existing support and to find potential new voters and donors. The capture of data on political opinions and affiliation permits the construction of profiles on individual voters and the “micro-targeting” of increasingly precise messages to increasingly refined segments of the electorate. To what extent should modern campaigns be allowed to “know” the electorate? The answer to this question relies to some extent on privacy and data protection rules, based on principles of notice and consent. But the answer also relies on deeper theoretical issues concerning democracy and political culture. How can we understand the development of data-driven elections in western democracies in broader theoretical terms? And what factors should, and will, shape the entrance and impact of micro-targeting practices into different Western democracies?

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Weizenbaum meets Dr. Colin Bennett: “The Encoded Voter - Data-Driven Elections in Western Democracies”