



Program of the Workshop on
**The Behavioral Foundations of Corruption and Unethical
Behavior**

May 28–29, 2015

Hosted and organized by
WZB Berlin Social Research Center
Reichpietschufer 50, 10785 Berlin
Room A 300

Organizers:

Roel van Veldhuizen, Justin Valasek, Dorothea Kübler and Steffen
Huck, WZB Berlin

Thursday, May 28th, 2015

09:30 – 9:55 **Registration**

9:55 – 12:00 **1st Session:**

Michel Maréchal (University of Zurich),
Lost and Found: Measuring Civic Capital in Nation-wide Field Experiments

Andrew Schotter (New York University),
Complementary Institutions and Economic Development

12:00 – 13:30 Lunch

13:30 – 15:30 **2nd Session:**

Sandra Sequeira (London School of Economics)
Corruption, Trade Costs and Gains from Tariff Liberalization: Evidence from Southern Africa

Dan Rogger (World Bank),
Using co-respondent assessments to improve measurements of corruption

15:30– 16:00 Coffee Break

16:00 – 18:00 **3rd Session:**

Johann Graf Lambsdorff (University of Passau),
The Origin of Cooperation – Experimental Evidence from the 2014 FIFA World Soccer Cup

Sandip Sukhtankar (Dartmouth College),
Building State Capacity: Evidence from Biometric Smartcards in India

19:00 Conference Dinner – by Invitation Only

Friday, May 29th, 2015

10:00 – 12:00 **4th Session:**

Roberto Weber (University of Zurich),
Do Leaders Affect Ethical Conduct?

Emmanuelle Auriol (University of Toulouse),
Capture for the Rich, Extortion for the Poor

12:00 – 13:30 Lunch

13:30 – 15:30 **5th Session:**

Klaus Abbink (Monash University),
The Market for Corruption – Evidence from a Natural Field Experiment

Roel van Veldhuizen (WZB),
Bribery: Greed versus Reciprocity

15:30 – 16:00 Coffee Break

16:00 – 18:00 **6th Session:**

Mikhail Drugov (New Economic School),
Optimal Patronage

Justin Valasek (WZB Berlin),
Reforming an Institutional Culture of Corruption: A Model of Motivated
Agents and Collective Reputation

18:00-18:30 Drinks

19:00 Farewell Dinner – by Invitation Only

List of Presenters

Klaus Abbink (Monash University)
Emmanuelle Auriol (University of Toulouse)
Mikhail Drugov (New Economic School)
Johann Graf Lambsdorff (University of Passau)
Michel Maréchal (University of Zurich)
Dan Rogger (World Bank)
Andrew Schotter (New York University)
Sandra Sequeira (London School of Economics)
Sandip Sukhtankar (Dartmouth College)
Justin Valasek (WZB)
Roel van Veldhuizen (WZB)
Roberto Weber (University of Zurich)