

The workshop is organized by:
Maja Adena, Steffen Huck, and Justin Valasek

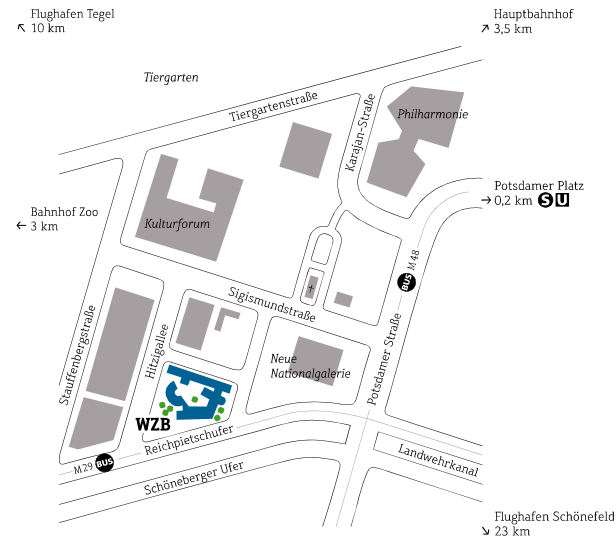
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DFG
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Registration:
Gebhard Glock
Phone: (+49) 030 -25491-420
Fax: (+49) 030 -25491-423
email: gebhard.glock@wzb.eu



WZB

Wissenschaftszentrum Berlin
für Sozialforschung

Wissenschaftszentrum Berlin
für Sozialforschung

Reichpietschufer 50
10785 Berlin

Telefon +49 (30) 25491-0
Telefax +49 (30) 25491-684

wzb@wzb.eu
www.wzb.eu

Enacting Change in Long-Run Behavior and Attitudes

Workshop
October 13-14, 2016

Recent years have seen an increased interest in the use of behavioral nudges and social policy to address a diverse set of issues including tax evasion, charitable giving, environmental responsibility and corruption. This has raised the question of whether, and how, such policy measures can achieve changes in long-term behavior and people's attitudes. In this workshop, we aim to bring together researchers working on this topic, directly or indirectly, across a broad range of subfields including economic history, behavioral, and development economics, among others.

List of Presenters

Ruth Ditlmann
 Tobias Gesche
 Macartan Humphreys
 Rajshri Jayaraman
 Judd B. Kessler
 Christian Koch
 Christoph König
 Erik Meyersson
 Anselm Rink
 Hannah Schildberg-Hörisch
 Simon Siegenthaler
 Justin Valasek
 Matthias Wibral
 Agnieszka Wysokinska

Programme

Thursday, Oct. 13, 2016
 Room A 310/ WZB

10.30 am – 11.00 am Registration and Coffee (Lobby)

Part I: Field Experiments and Interventions

11.00 am – 11.50 am **Rajshri Jayaraman**
 School Feeding and Learning Achievement: Evidence from India's Midday Meal Program

11.50 am – 12.40 am **Macartan Humphreys**
 Does Pluralistic Ignorance Account for Violence Against Women? Evidence from India

12.40 pm – 1.40 pm Lunch

1.40 pm – 2.30 pm **Hannah Schildberg-Hörisch**
 Choosing the Right Challenge

2.30 pm – 3.00 pm **Ruth Ditlmann**
 Can Intergroup Contact Affect Ingroup Dynamics? Evaluation of a Sports for Peace program in Israel

3.00 pm – 3.20 pm Coffee Break

3.20 am – 4.10 pm **Judd Kessler**
 How to Encourage Organ Donation

4.10 pm – 4.30 pm Coffee Break

Part II: Lab Experiments

4.30 pm – 5.00 pm **Matthias Wibral**
 How Malleable Are Choice Brackets? The Case of Myopic Loss Aversion

5.00 pm – 5.30 pm **Tobias Gesche**
 Persistent Bias in Advice-Giving

5.30 pm – 6.00 pm **Justin Valasek**
 Identity and Political Polarization: Evidence on the Instrumental Impact of Partisan Identity

6.30 pm Dinner

– By invitation only –

Friday, Oct. 14, 2016
 Room A 310/ WZB

10.30 am – 11.00 am Coffee (Lobby)

11.00 am – 11.50 am **Christian Koch**
 On Tax Evasion and Path Dependence

11.50 am – 12.40 pm **Simon Siegenthaler**
 Social Change and the Conformity Trap

12.40 pm – 2.00 pm Lunch

Part III: Lessons from (Recent) History

2.00 pm – 2.50 pm **Agnieszka Wysokinska**
 Invisible Wall
 Role of Institutions and Culture in Long Term Development. Natural Experiment

2.50 pm – 3.40 pm **Christoph König**
 Loose Cannons – War Veterans and the Erosion of Democracy in Weimar Germany

3.40 pm – 4.00 pm Coffee Break

4.00 pm – 4.50 pm **Erik Meyersson**
 State Discretion, Political Connections and Public Procurement: Evidence from Turkey

4.50 pm – 5.20 pm **Anselm Rink**
 Inheritance and Egalitarianism: Evidence from Germany

6.00 pm Dinner
 – By invitation only